Richard N. Scinico, DMD
Laura Tills, DDS
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Andrew W. Scott, DDS
Amanda L. Scott, DDS
Kathleen Doyle-Kelly, DDS
Alexander W. Silvia, DMD
D. Scott Williams, DDS
Robert J. Carpenter, DDS

Amanda C. Hatch, DDS
Leo J. Malin, DDS

Student Members:
Eric Basta
Manuel A. Estrada
Joshua D. Graber
Ariel Winter
Stephen Moore

Thank You!
The WiAGD wishes to thank the following dentists for sponsoring our new members:

Sy Wachtenheim, DDS, MAGD
Matthew E. Kutz, DDS
Cheryl L. Mora, DDS, MAGD

Brian J. Caesar, DMD
John Olsen, DDS, MAGD
Lou Boryc, DDS, FAGD

We appreciate the support of our members in recruiting new members for the WiAGD and would like to thank you for your help. Word of mouth is always the best way of recruitment, and as our way of thanking you, any member recruiting a full dues paying new member will receive a $50.00 gift card. There is no limit on these cards, so the more members you recruit, the more cards you receive.

SAVE THE DATE
Upcoming fall WiAGD membership benefit Continuing Education Event.

October 13, 2017
Dear WiAGD Constituents,

I know that we can all agree dentistry is extremely stressful. Everyday we have to be artists, therapists, scientists, business persons, with the hands of a skilled surgeon. The Dental profession draws the Type A, compulsive, perfection oriented personalities; which when put under continual stress can unfortunately develop unhealthy coping mechanisms, which can lead to isolation, physical ailments, depression, or addiction. I, like many of you, have attended a significant number of Dental conferences and continuing education events over the years, and I often wonder why aren’t there more classes that help us recognize our professional stress, and teach us healthy coping techniques. We are so focused on increasing our dental knowledge, business acumen, team management and technical skill sets to help our staff and patients that we may be forgetting to help ourselves. Every flight you take, they always remind you to put “your oxygen mask on first before helping others around you”. I think as a profession we are missing something, we need to make sure while helping others, we first help ourselves.

We are all scientists and like to review facts; unfortunately, as a profession, we have some hard truths to face. Coronary disease and hypertension are over 25% more prevalent among dentists than in the general population, the number one killer of dentists is stress-related cardiovascular disease. Dentists suffer psycho-neurotic disorders at a rate of two and a half times greater than physicians. The suicide rate of dentists is more than twice the rate of the general population, and emotional illness ranks third in order of frequency of health problems amongst dentists, while in the general population it ranks tenth.

Why us? Why our profession? Practicing dentistry exposes us to the following stressors; confinement (small work space), isolation (practicing alone, limited peer support), stress of perfection (learned behavior from dental school, personality trait), economic pressure (loan debt, practice overhead), time pressures (staying on schedule), compromised treatment frustration (patient financial constraints, low appreciation of “ideal” treatment offered), patient anxiety (dentists experience physiological stress responses that parallel patient responses ie. increased heart rate, high blood pressure, sweating), dentist’s personality (compulsive attention to details, careful control of emotions, unrealistic expectations of himself or herself and others (employees and patients), a marked dependence on individual performance and prestige), and lack of exercise.

Now that we know why, how do we fix it? How can we help ourselves? Obviously, stress can never be totally eliminated from our practice of dentistry, but we can try to minimize it. Over and over the research states we need to adopt an exercise program, period. We do not move enough, the Pankey Institute of Miami evaluated the health of 2,400 dentists, it found that the dentist’s life was characterized by Dormancy, Degeneration, and Stress (DDS). Exercise helps decrease mental stress as well as reducing the risk of cardiovascular issues, and physical ailments. To fit exercise into our lives we need to work more sensible hours and take time each day for a break, increase our lunch hours, leave the office etc. We need to tell ourselves to exercise like we tell our patients to floss, do it everyday. Take vacation when you feel the pressures of the practice start to build. Fight isolation. Talk to your friends, reach out, share problems with fellow dentists, no one understands like we do. Be kind to yourself, less critical, and demanding of perfection. Dr. Chris Hansen (WiAGD Past President) once told me, “Christy, very good is ok. Everything can’t be perfect.” Very good is ok, perfection is unattainable. The cliché is right, “Shoot for the Moon you land among the stars.” Striving for perfection is good, but we need to give ourselves a break when the outcome is very good. These suggestions just scratch the surface of how we can take better care of ourselves, I encourage you to make one small change to help yourself ward off the stressors of dentistry.

On a larger scale, most research recommends that the dental educational curriculum should be modified to include courses on stress management skills, to help students recognize early signs of burnout and provide healthy preventative measures and coping skills that can be learned. Hopefully, over time, dental associations will also offer more stress management workshops, professional help, counseling services, and support networks to help those of us already in practice. I hope to see a meditation, time management, or yoga class at the next AGD convention.

I would like to challenge our profession as a whole; to embrace and to take a small amount of time to look inward, and focus on the health of ourselves, before giving all of ourselves away to help our patients.

Christy Gajewski DDS, FAGD
President WiAGD
My fellow leaders of the AGD;

I have had a very active year since my last report in our newsprint. As chair of the Regional Directors one of my goals set forth and potentiated by our 2017-2018 AGD Strategic Plan was to increase communication across the board in our association. The AGD has set in the works a partnership with a few companies that format Web designs and new web platforms. This new platform will give all the regions a cooperative force within the AGD for communications, CE, meetings, membership drives, Dental school involvement, and most important advocacy. The advocacy part is so important because if we as General Dentists don’t keep our focus on what we believe in for our patients care, then we will have a different form of care in our practice philosophy. Our philosophy of care has always been and should be performed under an increased learning associated “Standard of Care” for our patients. The only thing that will help our cause is to have a membership of GP’s that can offset an increasing influence of invasion upon our practice philosophy. Please get members to join or join as a student/new dentist.

Recently the ADA passed two resolutions that will affect all dentists in the US. One of the resolutions gives the Specialist the ability to practice beyond their label in their specialty. The other resolution increases the rules and regulations on what we as general dentists, can do under our increased educational background in conscious sedation. Both of these resolutions need adoption by every board in the US, but some boards blindly except the ADA's codes as laws. Is this what we as GP’s want in the future? My great friend and colleague Dr. R. Winter lectures and authors on the concept that General Dentistry should be treated as a specialty. If as we practice in our structure in the AGD, and we advance through our educational process of “Fellow”, “Master”, and commit ourselves as lifelong learners, we should be GP specialists in any situation with our patient care.

Have a great and prosperous new year and as always please contact me @ olsen.j.a@att.net
The Aesthetics of Occlusion: Back To The Future!
Dr. Robert A. Lowe

Schedule
March 24th, 2017
7:30 AM- Registration
8:00 AM-12:00 PM Lecture
12:00-1:00 PM Lunch
1:00 PM- 5:00 PM Lecture

Program Site
Radisson Milwaukee West
2303 N Mayfair Rd, Milwaukee, WI 53226
(414) 257-3400

CE Credits
7 and a half hours of CE credit will be awarded for attending the course

Lodging
Radisson Milwaukee West
2303 N. Mayfair Rd., Milwaukee, WI 53226
(414) 257-3400

Course Summary
For all the advances our profession has made over the last several decades in materials science and digital technologies, it is losing the emphasis on which every dental restoration is conceived. According to Dr. Harold M. Shavell, who many consider “The Michaelangelo of Dentistry”, “Occlusion is the Common Denominator of All Dentistry.” Every restoration placed, has the potential to profoundly alter the occlusal and/or the incisal relationships of the patients’ dentition. Thus, understanding, visualizing, and reproducing human dentate morphology, regardless of the material used... is key to long-lasting dental restoration.

In this lecture, Dr. Lowe, who started molding his philosophy of practice while still in dental school, after seeing Dr. Shavell present a lecture in which he showed amalgam restorations that looked like they were “waxed and cast in silver”, will discuss how the philosophies of this exceptional teacher helped mold him as a student and practicing dentist. “The search for excellence”, as Dr. Shavell taught, is never ending and not an easy road to follow. Reviewing fundamentals of direct restorative and crown and bridge will help all dentists improve the quality and art of the dentistry they provide. He has said, “The eye doesn’t see what the mind hasn’t taught it to recognize”. And... “The road to success is easier when you know where you are going!” This lecture will take everyone “back to the future” to discover that the importance of sound technique and morphologic precision is just as important in today’s dental practice as it was when Dr. Shavell practiced his craft.
Speaker Biography
Dr. Robert A. Lowe graduated magna cum laude from Loyola University School of Dentistry in 1982, and was a Clinical Professor in Restorative Dentistry until its closure in 1993. He maintains a private practice in Charlotte, North Carolina, lectures internationally, and publishes on aesthetic and restorative dentistry. Dr. Lowe is a member of Catapult Elite Speakers Bureau and has Fellowships in the AGD, ICD, ADI, ACD, IADFE, and ASDA. In 2004 he received the Gordon Christensen Outstanding Lecturers Award, and in 2005, Diplomat status on the American Board of Esthetic Dentistry.

New Dentists!
Two (2) full Scholarships will be made available at each program to AGD member dentists who have graduated less than 3 years ago!

For more information contact: Dr. Christy Gajewski- christygajewski@gmail.com

AGD members - $245.00
Non-AGD members - $295.00
Staff/Team members - $85.00

Send Registration and Check To:

Dr. Christy Gajewski, 1206 N. 16th Ave, Wausau, WI 54401

Register Online www.wiagd.org

Sign up today, spots are filling fast! Bring your staff, learn as a team!

Cut Here

Doctor______________________________________________________________

Address___________________________________________________________

Telephone______________________ AGD# ______________________________

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_____ $295.00 Non-AGD Member
_____ $85.00 AGD Staff Member

Make Checks Payable to:

Wisconsin Academy of General Dentistry

Due to the anticipated number of participants, there will be no confirmations sent for this seminar.
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Test Drive

Longterm provisional use as test drives for patients.

Recently I was finishing a case and felt underwhelmed by the result. I’m always a little sad when a fun case is over, and none of us are satisfied when we feel like we could have done better.

I started to use provisional design with milled cad/cam as “test drives” for patients. The lab you work with should be able to complete this. I place the provisional, let the patient wear it for two weeks and get feedback from his/her family and friends. When they come back we discuss what they like and dislike about the teeth and then I make another set incorporating their wishes and I sort out issues that I noticed about the case. It’s a great way to play with midline, bite, and shape. I don’t play with shade much but tend to stick to a B1. Patients love to “test drive” their smile and it has added a fun component for me at work.

By Michael Aust, D.D.S.
Accounting & Valuation Services

Marshall Watry
Partner | CPA

After graduating from Eau Claire with a double major in Accounting and Finance, Marshall was snatched up by a mid-size accounting firm and assigned to their professional services division. It was here that he was able to learn the ins and outs of business operations, taxation and investments. A chance encounter with Edge made for an easy decision to leave the corporate environment and deliver personalized advice and services to the small to mid sized businesses. Marshall has always thought being an accountant was more than just filing tax returns. His depth of knowledge and experience now allows him to focus on improving businesses and consulting them on important matters.

715.861.0640
844.200.3343 ext. 704
marshall@edgeadvice.com

Tom Whalen
CPA

Growing up just outside of Minneapolis, Tom has been raised to be a life-long Vikings fan. After graduating from UW-La Crosse with a degree in accounting, Tom crossed enemy lines and accepted a position with a mid-sized accounting firm in Appleton, WI and now resides in De Pere, only minutes away from Lambeau field.

Spending six years on the professional services team at his previous firm, the majority of Tom’s time was spent working with dental and medical clients. Tom’s hands-on style and personable demeanor led to early successes in his accounting career, helping build his reputation as a “go getter” and a name to recognize in the upcoming years. Tom and Edge partnering together is the perfect fit for the high quality results that Tom provides and that Edge expects. Clients are already forgetting their previous accountant’s name with Tom now at the helm!

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844.200.3343 ext. 700
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1500 North Casalona Drive • Appleton, WI 54913
curious@edgeadvice.com

Your journey begins here.
Board members Dr.’s Len Machi, Ginny Scott, Lou Boryc, Chris Hansen, Samer Shamoon, John Olsen, Christy Gajewski and Ed Batchelor were present the the Sept 23, 2016 Board meeting held in Wausau, WI.

The WiAGD Board met Fri. Jan 27th and members Dr.’s John Olsen, Chris Hansen Ed Batchelor, Lou Boryc, Len Machi, Ginny Scott and Christy Gajewski were present along with prospective members Dr’s Farshad Rouhani, Elizabeth Minard, and Mikhail Mukhin. Dr Christy Gajewski will be leaving her position as President and Dr Lou Boryc will be the new incoming President for the WiAGD Board. We appreciate all the help and time Dr Gajewski invested during her presidency.

On November 15th, the WiAGD hosted a Lunch and Learn on Networking 101 for the Dental Professional. Dr Larry Williams, who is a Midwestern Dental School faculty member and retired Navy officer, gave the presentation. Over 100 D3 and D4 students were able to attend the presentation. Later in the day, the WiAGD was represented at the ASDA Vendor Fair with information on the mission of the AGD and membership benefits.

Thanks to Dr. Lou Boryc who organized the Lunch and Learn and represented the WiAGD at the vendor fair.

Dr Ed Batchelor and Dr Christy Gajewski receive plaques for their service to the WiAGD Board as post presidents
When we graduate from dental school, we leave the first phase of our lives behind and enter into that exciting second phase of our lives where we finally get to work as a real dentist, make money, help others and have a purpose in our lives. During this time usually there are other big changes like marriage, families, new homes and maybe a new practice. But for most of us, sometime in our 40’s, 50’s or 60’s we start to think about the third phase of our lives - retirement. Some of you will think you never want to retire, but the majority of you will pick what you think is the perfect age for you to make this important transition for the rest of your life.

Gone are the days when retirement meant sitting on the front porch in a rocking chair enjoying an ice tea. Nowadays when we fantasize about our retirement, the skies are the limit and there are endless possibilities. You may plan on traveling, moving to a new home or state, spending more time on your hobbies or even learning new ones, volunteering, going back to school or even having a new career.

But what we don’t think about is the losses that will come with retirement and the grieving we will experience in this transition. These losses and grieving do not mean that retirement cannot still be the best time of our lives. Dr. Kubler Ross identified five stages of grief which we pass through to reach acceptance: shock and denial, anger, pain and guilt, bargaining, depression and loss. The intensity of these stages and the speed we pass through them will vary for each of us, but knowledge and planning ahead will help everyone to make this transition easier.

So what do I mean by losses and grief when you are so excited about all the new possibilities of retirement. The most obvious loss is loss of income, but another loss we might experience is loss of identity and prestige. Our profession defines us, and let’s face it, ours is a prestigious profession and something we should be proud of, but it is different when we identify ourselves as a retiree. Other losses you may also experience include a loss of purpose in life, or loss of socialization and friends.

So, does this mean retirement is not what it’s cracked up to be? Well, I have known some pretty happy retirees, but I think what can make the difference in whether your retirement turns out to be the best time of your life is knowledge and planning ahead. No doubt about it, it is difficult to be happy when we are worried about our financial status. There are many books and articles available, seminars, and financial advisors to help us plan for financial security. As for the other areas of retirement planning, it may be a little more difficult. Again there are books that may help, talking to someone you feel has made a good transition into retirement, talking to a counselor, getting information on your specific retirement fantasies, starting some of your plans now to find out if they are really what you want to do, building socialization activities and friendships outside of work before the big day are some suggestions that may help.

Just remember, planning for retirement and what we want to do with the rest of our lives should be just as important as when we made that decision to become a dentist and worked toward reaching that goal. We have all worked hard to become dentists, and to work as dentists, we all deserve to have the retirement of our dreams.

Now, my last comment on retirement is that I feel Organized Dentistry has forgotten the large group of baby boomer dentists who have supported and been active members of Organized Dentistry for years. There are seminars and special sessions for the new/young dentists, (which there should be), there are financial planning courses, a few courses on the mechanics of transitioning a practice, but I have personally never seen a seminar, article, or special interest group specific to the needs of retiring dentists. Just as we recruit and help young dentist, I also feel that there may be other ways to support retiring dentists who wish to remain active in dentistry or Organized Dentistry but in a different capacity.

Virginia Scott, DDS, MAGD

**Tooth Talk**

Virginia Scott, DDS, MAGD

*Editor*

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Virginia Scott, DDS, MAGD

**Virginia Scott, DDS, MAGD**

WiAGD Editor
Oral Medicine for the General Dental Practitioner

The 2016 Fall CE WiAGD Course, Oral Medicine for the General Dental Practitioner, was a successful and informative day. This course, presented by Dr. John Olsen, reviewed various treatment options and the proper use of agents in Oral Medicine. Dr. Olsen also addressed the uses of many agents that control, cure, treat, modify, and physically alter problems in the head and neck. Live patient demonstrations illustrated the use of Botox and dermal fillers. The afternoon also included a hands-on session where participants conducted bone grafting on mannequins. A big thank you to Dr. Olsen and all of our attendees!

Christy Gajewski, DDS, FAGD
WiAGD Vice President
The Un-Holy Trinity of Function;  
A New Approach to the TMJ, Oro-Facial Pain, and Functional Occlusion  

Speaker: Jeff Horowitz, DMD, FAGD

Schedule
Friday & Saturday, April 7-8, 2017
8:00 AM· 12:00 PM Lecture and/or Participation
12:00-1:00 PM Lunch
1:00 PM -5:00 PM Lecture and/or Participation

Program Site
Henry Schein Dental
501 W. Lake Street, Suite 108
Elmhurst, IL 60126
630-516-3490

Course Description
We have all heard the arguments. Does the occlusion cause the joint problem or does the joint cause the occlusal problem? What role do facial patterns and muscles play? This program takes many of the current concepts in these somewhat confusing disciplines and organizes them in a way so that most practitioners can comfortably differentiate the etiology of occlusal disease, diagnose TMJ disorders and predict long term success for the restored or non resorted dentition.

Course Objectives
1. Differentiate between iatrogenic, foundational, and transient occlusal disorders.
2. Use diagnostic imaging and testing to aid in diagnosis.
3. Understand the role of the airway and skeletal patterns with regard to diagnosis and treatment.
4. Understand the appropriate treatment and sequencing based on etiology of the disease.
5. Tips, tools and materials used within these disciplines.

Speaker Biography
Dr. Horowitz received his undergraduate degree from the University of Pittsburgh and his DMD degree from the Medical University of South Carolina. He completed a general practice residency at Mountainside Hospital in Montclair, NJ. He founded the Carolina Center for Cosmetic and Restorative Dentistry, a multi-disciplinary group practice in the Conway/Myrtle Beach, SC area. An admitted CE junkie, he has earned AGD Fellowship. He is a key opinion leader & lecturer for many professional groups & organizations.

For further information please contact:
Sy Wachtenheim, DDS,
MAGD Mastertrack Coordinator
tzaner2@gmail.com or 847-858-1927
The Illinois Academy of General Dentistry Presents:

AGD Fellowship Exam &
General Dentistry Review Course

Speaker: Larry Williams, DDS, MAGD, ABGD

Schedule
Friday & Saturday, April 21 & 22, 2017
8:00 am to 5:00pm

Program Site
Holiday Inn Express & Suites Hotel
1715 Parkway Plaza Drive & Veterans Parkway Normal, Illinois, 61761
309-862-1600

CE Credits
16 hours of AGD Lecture Credit

Course Description
The Fellowship Review Course is a two day review of currently accepted knowledge, techniques and practices in general dentistry. Candidates may refresh their knowledge of basic clinical information in the 17 areas of general dentistry covered in the exam by attending the review course. Members may sit for this course as part of their preparation for the Fellowship Exam; however, taking this course does not guarantee that a member will pass the exam. Information on the content of the Fellowship Exam is held in strictest confidence, and as such, information regarding the overall content of the exam will not be released during the review course or to the course speaker. Candidates are expected to draw on their own practical experiences as they take the Fellowship Exam.

Course Objectives
At the end of the two-day review course, attendees will have:

1. Reviewed the 17 areas of general dentistry.
2. Been provided the opportunity to discuss and explore questions pertinent to the areas reviewed.
3. Engaged other attendees to discuss the 17 areas of dentistry.
4. Been provided information about the Fellowship Exam.

Seminar Fees:
$395 Register Online

For questions contact:
Dr. Cheryl Mora, ILAGO CE Chair at cmoradds@comcast.net or 847-638-7223 (cell) or Maureen Kugel at mkugel.ilagd@gmail.com for help in completing this process.
Receiving your Fellowship or Mastership in the AGD is a goal of many of our members. We are fortunate to have a partnership with Illinois in the Illinois and Wisconsin Mastertrack Program which has multiple hands on courses throughout the year. A total of 16 hours of participation credit will be awarded for those who attend a two-day lecture and hands-on course. A total of 34 hours of participation credit will be given to those who attend and complete the assigned protocol in the office and return to document the protocol assignment. For further information please contact: Dr Sy Wachtenheim, DDS, MAGD Mastertrack Coordinator. tzaner2@gmail.com or 847-858-1927.

The Illinois AGD is also sponsoring a Fellowship Review Course in April for those members planning on taking their exam soon. For further information contact Dr. Cheryl Mora, ILAGD CE Chair. cmoradds@comcast.net or 847-638-7223.

If you or someone you know has received an award, promotion, or has accomplished something special we would like to share that. It’s nice to get a pat on the back, and we know we have some outstanding members who have given back to dentistry, or their community, or achieved some special goals. Send an email to ginnydds@gmail.com and we will include it in our next newsletter.

Congratulations to Dr Richard Winter for being selected as one of Dentistry Today’s Leaders in CE for 2017.
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Midwest Dental
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For all the advances our profession has made over the last several decades in materials science and digital technologies, it is losing the emphasis on which every dental restoration is conceived. According to Dr. Harold M. Shavel, who many consider “The Michelangelo of Dentistry,” “Occlusion is the common denominator of all dentistry.” Every restoration placed has the potential to profoundly alter the occlusal and/or the incisal relationships of the patient's dentition. Thus, understanding visualizing, and reproducing human denture morphology, regardless of the materials used, is key to long-lasting dental restoration.

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March 24, 2017

With Dr. Robert A. Lowe

Back to the Future: The Aesthetics of Occlusion